

Assessment Report

Presented to

Zhongshan VTEL Lighting Company Limited

中山市琪宝灯饰有限公司

Gold Supplier & Assessed Company	Self-owned ☐ Wholly Owned ☐ Shareholder/Partner
Relationship:	☐ Cooperation Partner☐ Same Legal Representative
Company Address	No.1 Yongyi Fifth Road, Yongxing Industrial Zone, Henglan Town, Zhongshan City, Guangdong Province, China
City / Country:	Zhongshan / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	qibaolight
Gold Supplier Company Name:	Zhongshan VTEL Lighting Company Limited
Contact Person:	Mr.Lin Zheng
Phone Number:	0086-18689335500
Fax Number:	N/A
Email:	1330889996@qq.com
Website Address (URL):	http://qibaolight.en.alibaba.com

Service Provided by Intertek Report No.: 23215956_P+T







Report No.:23215956_P+T

Report Number:	23215956_P+T	Assessment Type	Production & Trade Assessment
Date of Assessment:	15/Mar./2022	Report Date: 15/Mar./2022	
Assessor's Name:	Jun Ye	Validity Period:	16/Mar./2022 - 15/Mar./2023
Reviewed By:		Online Verification: https://www.intertek.com.cn/AS\	
			ome/IndexCN

Important Notes:

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14.3 Offline Trade Show	
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15.1 Centralized Procurement	
15.2 Overseas Warehouse	错误! 未定义书签。





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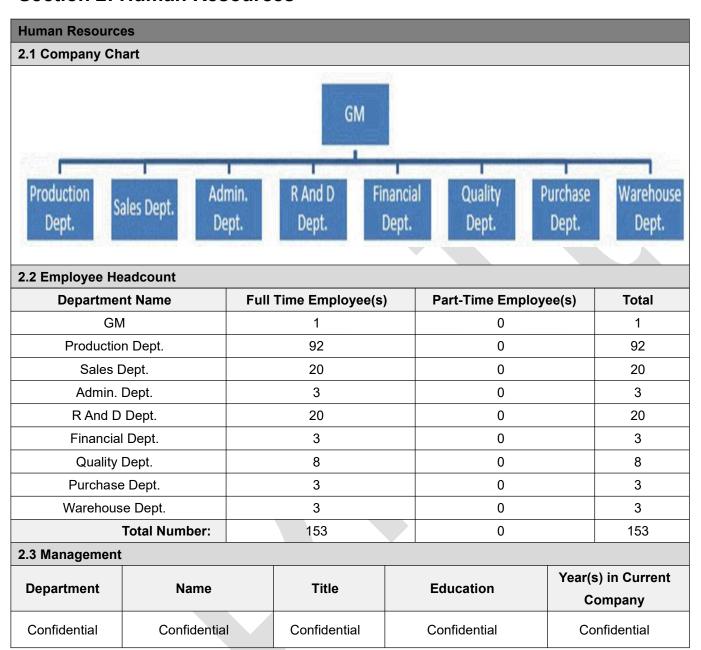
Section 1: Company Overview

Company Commission	Overview		
Company Overview			
1.1 Legal Validity			
Does the company have a	☐ Yes ☐ No	Business License	91442000MA4WMN
valid business license?		Number:	LG0F
Year Established:	06/Jun./2017	Validity Period:	06/Jun./2017 -
Tour Lotabilottou.	30/34III/2311		31/Dec./2049
Export Experience:	5 Years	Industry	5 Years
Едран Едрананаа.	o reale	Experience:	o reare
Registered Address:	No.1 Yongyi Fifth Road, Yongxing	g Industrial Zone, Heng	glan Town, Zhongshan
Troglotorou / tudrooc.	City, Guangdong Province, China	a	
Company Address:	No.1 Yongyi Fifth Road, Yongxing	g Industrial Zone, Heng	glan Town, Zhongshan
Company / tagrees.	City, Guangdong Province, China		
Is It Listed Company?	☐ Yes ☒ No	Company Stock	N/A
To it Elotou Company :		Code:	
Annual review conducted		Reviewed By:	Market Supervision
by the Industrial &			Administration
Commercial Bureau?			Bureau of
Commercial Bareas.			Zhongshan
Registered Capital:	RMB66880000		
Corporate Representative:	Mr. Penghui Geng		
Industry:	Lighting		
Business Type:	☐ Manufacturer☐Trading Com	pany⊠Manufacturer&	Trading Company
Type of Ownership:		ublic Company	Joint Venture
Type of Ownership.	☐ Stated Owned ☐ S	ole Proprietorship	Other
Products /Service:	Table lamp, Chandelier, Ceiling L	ight, Wall Sconce, Floo	or Lamp
1.2 Company Building Informa	tion		
Certification Type:			
Land Certification Re	eal Estate Certification 🔲 Leas	e Agreement 🔲 F	actory Officer Claimed
Total Building Size: 8	m^2		
Number of Building(s):	1		
Office Size: 1	$600 m^2$		

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Section 2: Human Resources



Section 3: Current Export Situation

Current Export Situation										
There are 8 foreign trading employee(s) in the company.										
	Workin	g Experience	Headcount		_	Accepted .anguage	Listening Speakin		eading & Writing	
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Over 30 Years	0	E	nglish	Yes	Yes		
21-30Years	0	Vi	etnamese	Yes	Yes		
11-20 Years	1	N.	/A	N/A	N/A		
6-10 Years	2	N.	/A	N/A	N/A		
2-5 Years	5	N.	/A	N/A	N/A		
Less than 2 years	0	N.	/A	N/A	N/A		
Does the company have a va	alid export licens	se?	⊠ Yes				
Export License Registration	No.:		04903892				
Total Revenue (Previous Yea	ar, USD):		14000000				
Total Export Revenue (Previo	ous Year, USD):		5600000				
Estimated Export Revenue (Current Year, US	SD):	10000000				
Trade Agents Employed Ove	rseas:		Yes	⊠ No			
Nearest Port:			Shenzhen Port,	Zhongshan	Port		
Accepted Payment Terms				⊠ EXW⊠ CF	FR		
			⊠ L/C ∑	☑ T/T 🖂	Credit Card		
Accepted Payment Type:		⊠ Cash V	West Union	MoneyGram			
			□ Paypal □	Moneyboo	okers		
Average lead time from product order confirmation to pro-			oduction delivery (p	duction delivery (products exiting the factory):			
Product Category			Num		Unit		
Table I	amp		30		Days		
Chand	elier		30	Days			
Ceiling	Light		30	30 Days			
Wall So	conce		30 D		Days		
Floor L	amp		30	Days			
Average Sampling Time							
Product C	ategory			Lead T	ime		
Table I	amp		10 Days				
Chand	elier		10 Days				
Ceiling	Light		10 Days				
Wall So	conce		10 Days				
Floor Lamp			10 Days				
The Shortest Sampling Time							
Product Category				Shortest Lead Time			
Table I	amp			8 Day	/S		
Chand	elier			8 Days			
Ceiling	Light			8 Day	/s		
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Wall Sconce	8 Days
Floor Lamp	8 Days



Section 4: Export Business Capacity

Export Business Capacity							
4.1 Market Distribution (Previous 12 Months)							
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)				
North America	Table lamp, Chandelier, Ceiling	2800000	20				
North America	Light, Wall Sconce, Floor Lamp	2800000					

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	Table	e lamp, Chandelier, Ceiling				
Southeast Asia	Light, Wall Sconce, Floor Lamp			280000	2	
A.f.:	Table	Table lamp, Chandelier, Ceiling		-0000	4	
Africa	Light	t, Wall Sconce, Floor Lamp	5	560000	4	
Mid East	Table	e lamp, Chandelier, Ceiling		140000	4	
Mid East	Ligh	t, Wall Sconce, Floor Lamp		140000	1	
Eastern Asia	Table	e lamp, Chandelier, Ceiling		20000	2	
Eastern Asia	Ligh	t, Wall Sconce, Floor Lamp		280000	2	
Tabl		Table lamp, Chandelier, Ceiling		120000	8	
Western Europe		Light, Wall Sconce, Floor Lamp		120000		
Northern Europe	Table	Table lamp, Chandelier, Ceiling		140000	1	
Normem Europe	Ligh	t, Wall Sconce, Floor Lamp		140000	1	
Southern Europe	Table	Table lamp, Chandelier, Ceiling		280000	2	
Southern Europe	Light	t, Wall Sconce, Floor Lamp		200000	2	
Domestic Market	Table	e lamp, Chandelier, Ceiling	, a	400000	60	
Domestic Market	Light	t, Wall Sconce, Floor Lamp	0.	400000	00	
4.2 Main Clients						
Client Name		Main Product(s)		Tota	l Revenue (%)	
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Section 5: Production Capacity

5.1 Annual Production Capacity (Previous Year) Table lamp: 40000 Pieces, Chandelier: 40000 Pieces, Ceiling Light: 25000 Pieces, Wall Sconce: 100000 Pieces, Floor Lamp: 40000 Pieces 5.2 Production Capacity Product Name Production Line Capacity Actual Units Produced (Previous Year)

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Table lamp	4000 F	Pieces/Month	40000 Pi	eces
Chandelier	4000 F	Pieces/Month	40000 Pi	eces
Ceiling Light	2500 F	Pieces/Month	25000 Pi	eces
Wall Sconce	10000	Pieces/Month	100000 P	ieces
Floor Lamp	4000 F	Pieces/Month	40000 Pi	eces
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Polishing Machine	No Information	3	5	Acceptable
Laser Machine	CC Laser	1	1	Acceptable
Laser Welder	PUSHI	6	5	Acceptable
Lathe	C6140D	3	1	Acceptable
Milling Machine	JOINT	2	5	Acceptable
Hydraulic Plate Shears	QC12Y	1	3	Acceptable
Hydrolic Plate Bender	WC67Y	1	3	Acceptable
Argon Arc Welding	WSM-250	4	3	Acceptable
Bench Drilling Machine	Z4116B	8	3	Acceptable
Air Compressor And Gasholder	XJL-10A	1	3	Acceptable
Board Machine	No Information	1	5	Acceptable
Hydraulic Heading Machine	No Information	2	3	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Aging Machine	No Information	1	1	Acceptable
Life Tester	DC3000V	1	1	Acceptable

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Precisio	on Salt Spraying Tester	No Information	1			1	Acceptable	
Dielectric	c Strength Teste	er LK2670AX	6			1	Acceptable	
Multichar	nnel Temperatui	re D2011011	1			1	Acceptable	
Inspec	tion Instrument							
Ground	ling Resistance	CC2521	3			1	Acceptable	
	Tester							
5.5 Subc	ontractors							
Subcont	tractor Name	Product Subcontracted	Vo	lume	Supplied	Cooperation	n Period (Years)	
	N/A	N/A		N	I/A		N/A	
Item		Content			Obs	ervations /Com	ments	
	If the factory	has testing capability(includi	ing					
5.6	qualified staff, equipment and method or certified				⊠ Yes			
	by any orgnization& 3rd parties &				No			
	client)							
					Order outsou			
5.7	Subcontractor	rs Type		☐ Process outsourcing				
					lo need to ou	ıtsource		
				-	Other			
5.8	Equipment No			200				
5.9	Production Li	ne Number		12				
5.10	Work Instructi	on						
					No			
5.11	Clear Product	ion Process		⊠ Yes				
				=	No			
5.12	Production Ma	anagement System						
		,		_	No			
5.13	Production Co	ontrol Capability			Yes			
					No			

Section 6: Quality Assurance

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Quality Assurance 6.1.1 Quality Management System Certification Report No: 23215956_P+T Report date: 15/Mar. /2022 Assessed By Jun Ye

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Certificati	on Certi	ified By	Certificate No.	В	usiness Scop	е	Validity Date
ISO900	1 Gua	angdong	04921Q00142F	1 Manufa	cture Of Fixed	Lighting	21/Jan./2021
	Quali	ty Testing	S	Ar	nd Mobile Light	ing	20/Jan./2024
	стс с	Certification					
ISO1400)1 Gua	angdong	04921E00071F	1 Manufa	cture Of Fixed	Lighting	21/Jan./2021
	Quali	ty Testing	S	And	Mobile Lighting	g And	20/Jan./2024
	СТСС	Certification		Related	Management	Activities	
ISO4500)1 Gua	angdong	04921Q00057F	Manufa	cture Of Fixed	Lighting	21/Jan./2021
	Quali	ty Testing	S	And	Mobile Lightin	gAnd	20/Jan./2024
	стс с	Certification		Related	Management	Activities	
.1.2 Produ	ct Certification	1					
Certificati	on Certi	ified By	Certificate No.		Product Name	е	Validity Date
CCC	Chin	a Quality	2017011001036	61 Pc	rtable Luminai	res	16/Feb./2022
	Cer	tification	26				29/Dec./2022
	C	Centre					
CCC	Chin	a Quality	2018011001042	29 Fixe	d General Pur	pose	17/Feb./2022
	Cer	tification	15		Luminaires		23/Jan./2023
	C	Centre	,				
CCC	Chin	a Quality	2017011001033	32 Fixe	d General Pur	pose	17/Feb./2022
	Cer	tification	62		Luminaires		21/Dec./2022
	C	Centre					
.2 Quality	Control Manag	jement					
Item		Content			Observation	ns /Comme	ents
					production line	es have ade	equate quality
				control			
6.2.1		ity control on	all production	Yes, so	me production	lines have	adequate qual
	lines?			control			
				No			
	Do the QA/Q	C inspectors	work	⊠ Yes			
6.2.2	independent	ly from the pr	oduction line?	No			
	Who does th	e QC/QA Ma	nager				
6.2.3	/Supervisor r	eport to?		GM			
6.2.4	How many Q	A/QC inspec	tors in total?	8			
lo. of Emplo	oyees in Each F	Production Li	ne:				
	ction Line		ervisor	No. of C	perators	No. of Ir	n-line QC/QA
Flouu							
	orkshop		6	8	36		8





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6.2.5 Average	e Guarantee Time			
	Product Category		Num	Unit
	Table lamp		1	Year
	Chandelier		1	Year
	Ceiling Light		1	Year
	Wall Sconce		1	Year
	Floor Lamp		1	Year
6.2.6 The Lor	ngest Guarantee Time			
	Product Category		Num	Unit
	Table lamp		1	Year
	Chandelier		1	Year
	Ceiling Light		1	Year
	Wall Sconce		1	Year
	Floor Lamp		1	Year
6.2.7	Are there any specific inspection star	ndards and	⊠ Yes	
	guidelines/records of workflow?		□ No	
6.3 Supplier	Management			
Item	Content		Observations /Com	nments
	Content Does the company have a		Observations /Com	nments
Item 6.3.1			Observations /Com	nments
	Does the company have a		Observations /Com	nments
	Does the company have a supplier assessment procedure?	□ No	Observations /Com	nments
6.3.1	Does the company have a supplier assessment procedure? Does the company have an	□ No □ Yes	Observations /Com	nments
6.3.1	Does the company have a supplier assessment procedure? Does the company have an updated list of approved	□ No □ Yes □ No	Observations /Com	
6.3.1	Does the company have a supplier assessment procedure? Does the company have an updated list of approved suppliers?	□ No □ Yes □ No □ Yes, with wr		lures
6.3.1	Does the company have a supplier assessment procedure? Does the company have an updated list of approved suppliers? Has the company established and	□ No □ Yes □ No □ Yes, with wr	itten standard proced	lures
6.3.1	Does the company have a supplier assessment procedure? Does the company have an updated list of approved suppliers? Has the company established and implemented a standard	□ No □ Yes □ No □ Yes, with wr	itten standard proced	lures
6.3.1	Does the company have a supplier assessment procedure? Does the company have an updated list of approved suppliers? Has the company established and implemented a standard procedure for purchasing contract	□ No □ Yes □ No □ Yes, with write standard □ No	itten standard proced	lures
6.3.1	Does the company have a supplier assessment procedure? Does the company have an updated list of approved suppliers? Has the company established and implemented a standard procedure for purchasing contract	□ No □ Yes □ No □ Yes, with write standard □ No	itten standard proced	lures ack of consistent
6.3.1	Does the company have a supplier assessment procedure? Does the company have an updated list of approved suppliers? Has the company established and implemented a standard procedure for purchasing contract review and approval?	□ No □ Yes □ No □ Yes, with write with write standard □ No □ Yes, assess years	itten standard proced	lures ick of consistent ilable for more than 3
6.3.1	Does the company have a supplier assessment procedure? Does the company have an updated list of approved suppliers? Has the company established and implemented a standard procedure for purchasing contract review and approval? Does the company keep its	□ No □ Yes □ No □ Yes, with write with write standard □ No □ Yes, assess years	itten standard proced itten procedure but la ment reports are ava	lures ick of consistent ilable for more than 3
6.3.2 6.3.3	Does the company have a supplier assessment procedure? Does the company have an updated list of approved suppliers? Has the company established and implemented a standard procedure for purchasing contract review and approval?	□ No □ Yes □ No □ Yes, with write tandard □ No □ Yes, assess years □ Yes, assess years	itten standard proced itten procedure but la ment reports are ava	lures ick of consistent ilable for more than 3
6.3.2 6.3.3	Does the company have a supplier assessment procedure? Does the company have an updated list of approved suppliers? Has the company established and implemented a standard procedure for purchasing contract review and approval? Does the company keep its	□ No □ Yes □ No □ Yes, with write tandard □ No □ Yes, assess years □ Yes, assess years	itten standard proced itten procedure but la ment reports are ava	lures ick of consistent ilable for more than 3 ilable for the last 1-3

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6.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	inforr Y incon	Yes, the purchasing document includes all the information required Yes, however the purchasing document includes incomplete information No			
6.3.6	Is there a procedure to conduct random product inspections after final packaging?		es, with clear standard and written inspection records es, with inspection records but no procedures es, with procedures but no inspection records lo, inspections are not necessary			
6.4 After Sale	es Service					
Item	Content		Observations /Comments			
6.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	4	 ✓ Yes, with a standard feedback form and records ✓ Yes, with a standard feedback form but no records ✓ Yes, with records but no standard feedback form ✓ No 			
6.4.2	Are there any clear procedures for handling customer complaints?		Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No			
6.4.3	Is there a closed-loop corrective action system in place?	n				
6.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	}	 ✓ Yes, with procedures to trace raw materials ✓ Yes, main raw material can be traced ✓ No, only the production date can be traced ✓ No 			
6.4.5	Is there a product alert and recall procedure?					
6.4.6	Do you have a complete after sales service capability?		✓ Yes☐ No			
6.5Overseas	After Sales Service					
6.5.1	Is it possible to provide expatriate engineer services?		☐ Yes ☑ No			
6.5.2	If possible provide expatriate engineer,what kind of onsite after-sale services are included?	es	☐ Debugging ☐ Maintain☐ Repair ☐ Other			
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Quality Management Process	Description	Photo
Quality Management Process	N/A	N/A
Received the second-party or the third-party inspection	Description	Photo
records (inspection report)	N/A	N/A

Section 7: Production Process Management

Content	Observations /Comments
the factory tidy and clean enough for oduction?	☐ Yes, very good☑ Yes, acceptable☐ No, needs improvementNo, very poor
e the following items /documents provided the appropriate location?	 ☑ Work instructions ☐ Approved sample ☐ Product picture ☐ No the above-mentioned was not available.
e written instructions available for onsite aterial inspection/testing? e the relevant records maintained?	 ✓ Yes, with clear written instructions and records ✓ Yes, with written instructions but no records ✓ Yes, with records but no written instructions ✓ No
e written inspection/testing instructions ailable for finished products? e the relevant records maintained?	 ✓ Yes, with clear written instructions and records ✓ Yes, with written instructions but no records ✓ Yes, with records but no written instructions ✓ No
ow are finished products inspected?	 ☑ 100% of products with detailed inspection ☐ Random inspection ☐ No inspection ☐ No inspection necessary
e units that failed inspection clearly marked d separated to prevent accidental dispatch?	☑ Yes, the units are separated and marked clearly☐ Yes, the units are separated but not marked clearly☐ No
t eace	e written instructions available for onsite terial inspection/testing? the relevant records maintained? e written inspection/testing instructions allable for finished products? the relevant records maintained? w are finished products inspected?

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		□ Repaired and re-inspected
7.7	How are finished products that failed inspection handled?	☐ Thrown away
	· •	■ No inspection necessary



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Section 8: R & D Capacity

R&D Capacity								
8.1 Current Situa	tion							
There are	<u>8</u>	R&D engineer(s)) in the comp	any.				
Education Leve	el	Headcount			Work	Experience	Headcount	
Doctorate		0			Over 30) Years	0	
Post-Graduate		1			21-30 \	Years 0		
Graduate		2			11-20 Y	'ears	1	
Junior College		5			6-10 Ye	ears	3	
Technical School		0			2-5 Yea	nrs	4	
High School		0			Less th	an 2 years	0	
Patent Situation								
Patent No.		The Name of the	e Patent		Th	e Patent Type	Available D	ate
ZL 2017 1 0407652.0	The	Utility Model Relat		ng	Inv	vention Patent	07/May.20	19
ZL 2020 2 3284751.0		he Utility Model Rel ling Lamp For Easy Hotel Lobl	/ Installation		The Pat	ent for Utility Mode	13/Aug./20)21
ZL 2020 2 3284717.3		The Utility Model R Suspended Ceiling \ Loading Stru	With A Quick		The Pat	ent for Utility Mode	13/Aug./20)21
ZL 2020 2 3290127.1		The Utility Model R Suspended Ceiling Resistant Stru	With Wind		The Pat	ent for Utility Mode	13/Aug./20)21
ZL 2020 2 0096217.8		A Portable Floo	or Lamp		The Pat	ent for Utility Mode	l 28/Jul./202	20
ZL 2020 2 0096219.7		A Wall Lamp For E			The Pat	ent for Utility Mode	l 28/Jul./202	20
Brand Situation								
Registration/ap plication No.	Brand Name			Use Validity Date		Ref.		
25233140	F	Refer To Photos	Cla	ss 11	07/Jul./2018 - 06/Jul./2028		Photo in Secti	on
The Average Tim	e Fo	r New Products La	aunched					
P	rodu	ict Category			N	um	Unit	
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Table lamp	7	Days
Chandelier	7	Days
Ceiling Light	7	Days
Wall Sconce	7	Days
Floor Lamp	7	Days
The Shortest Time For A New Item Launched	·	
Product Category	Num	Unit
Table lamp	3	Days
Chandelier	3	Days
Ceiling Light	3	Days
Wall Sconce	3	Days
Floor Lamp	3	Days
Does the company provide ODM service for others?		
Are there relevant design input/output, review, and verification documents available for the assessment company?		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		
If yes, please list all key equipment used:	Confidential	
Do R& D employees use any specific software for designing new products?		
If yes, please list the main software used:	Confidential	
Please list all certifications and/or qualifications of the R & D department:	Confidential	
Has the company established standard design procedures for new products?	✓ Yes, with clear written instruction✓ Yes, without written instruction✓ No	
Have the designed products been internal verified or validated?	Yes, with clear written records Yes, only part written records Yes, without written records No	5
Have the designed products been tested by a third-party inspection body?	Yes, all designed products haYes, only part of designed proNo	

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Process 1	Pro	ocess 2		Process 3		
8.3 Design Process						
Order's Requirement Description:		Confidential				
Customer's Industry:		Confidential				
Customer's Location	Confidential					
Customer's Name		Confidential				
8.2 R&D Real Case Description						
Floor Lamp		800		Models		
Wall Sconce		550		Models		
Ceiling Light		650		Models		
Chandelier		800		Models		
Table lamp		1000		Models		
Product Category		Num		Unit		
New Products Launched quantity for	or each year					
What level of design services are prov	vided?	☐ Graphic processing				
		☐ Only add logo/change color/material☒ Sample processing				
. ,		No	ongo si	plar/material		
company?	JIIIZOU DY LITO	Yes, without writt	en reco	rds		
Are the designers' qualifications recognized by th			records			
		□ No				
designers?		needed	wo year	acaigii experierice is		
Does the company has qualification re	equirements for	Yes, without writt	•	description is design experience is		
		Yes, with written job description				
		□ No				
customers?	.,	according to client's				
Are the designed products confirmed	by the	Yes, part of design	ned pro	oducts have been confirmed		

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Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential
8.4 Design Devices		
Device 1	Device2	Device3
Confidential	Confidential	Confidential



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Section 9: Company Development / Expansion Plans

Company D	evelopment / Expansion Plans	
Item	Company Development Action	Timeframe
1	Confidential	Confidential



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Section 10: Production Flow

Produ	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1	The state of the s	2		3	
	Cutting		Welding		Drilling
4		5		6	
	Polishing		Assembling		Assembling
7		8		9	
	Aging		Checking		Finished Goods

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Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Customs Certification

Certification & Photos -- Business License (Duplicate)



Certification & Photos -- Import And Export Registration



Certification & Photos -- High And New Technology Enterprise Certificate

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Patent Photos

Certification & Photos -- Patent (01)



Certification & Photos --Patent(03)

Certification & Photos --Patent(02)



Certification & Photos -- Patent (04)

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Certification & Photos --Patent(05)



Certification & Photos -- Patent (06)





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Product Certification Photos

Certification & Photos -- CCC

Certification & Photos -- CCC

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Certification & Photos -- N/A

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N/A

Quality Management System Certification Photos

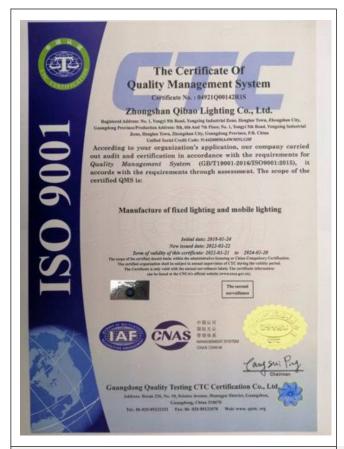
Certification & Photos --ISO9001 Certification

Certification & Photos -- 14001 Certification





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Certification & Photos -ISO45001 Certification

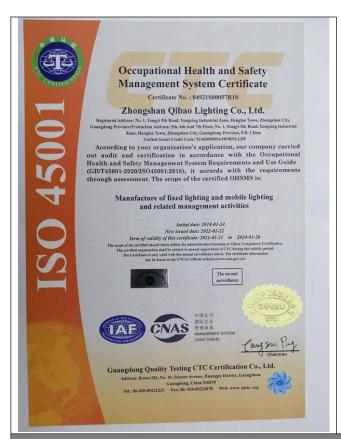


Certification & Photos - N/A

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N/A

Trademark Photos

Certification & Photos --Brand



Certification & Photos - N/A

N/A

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Section 12: Company and Product Samples

Company and Product Samples

Company Building



Office



Reception



Workshop

Office



Meeting Room



Workshop



Workshop

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Product Sample- Table Lamp



Product Sample -- Ceiling Light



Product Sample -- Floor Lamp





Product Sample -- Chandelier



Product Sample -- Wall Sconce



Product Sample- N/A

N/A

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Section 13: Competitive Advantages

13.1.1 Products Sold (Within12 N	lonths)				
Products Name	Quantity	/	Revenue (USD)		
Table lamp	40000 Pied	ces	Confidential		
Chandelier	40000 Pied	ces	Confidential		
Ceiling Light	25000 Pied	ces	Confidential		
Wall Sconce	100000 Pie	ces	Confidential		
Floor Lamp	40000 Pied	ces	Confidential		
13.1.2 Suppliers Cooperated With	n (Within12 Months)				
No. of cooperation suppliers (total)		35			
No. of suppliers (which cooperated	over 2 times)	30			
No. of provinces which cooperation	suppliers belong to	5			
Would the company like to provide	⊠ Yes				
service for integration project?		□ No			
If yes, these projects include		Confidential			
Would the company like to provide	a total solution for	⊠ Yes			
purchasing?		Part,	_		
		□ No			
If yes, please describe it		Confidential			
13.1.3 Real Case Description:		_			
Customer Name		Confidential			
Customer Country		Confidential			
Customer Region		Confidential			
Products Category		Confidential			
Order Value (USD)		Confidential			
Order Processing Process		Confidential			
Customer's Feedback		Confidential			
13.2Real Case for Lower MOQ 8	& Lead Time				
Products Name	MOQ (In the las	t 12 Months)	Shortest Lead Time		
Table lamp	10		20 Days		
Chandelier	10		20 Days		
Ceiling Light	10		20 Days		
Wall Sconce	10		20 Days		

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Floor Lamp	10		20 Days			
MOQ (In the last 12months)	Less than 10					
	□ 10-20					
	20-50					
	50-100					
	100-300					
	☐ More than 300					
13.3 Real Case for Large Contract						
Products Name	Order (In the past 12 N	lonths)	Shortest Lead Time			
Table lamp	5000		45 Days			
Chandelier	3000		45 Days			
Ceiling Light	2500		45 Days			
Wall Sconce	2000		45 Days			
Floor Lamp	3000		45 Days			
13.4 Overseas after-sales service	capacity					
If yes, what onsite after-sales service	es are included	N/A				
Equipment -installation, maintenance	and other services	☐ Yes	⊠ No			
Technical advice	☐ Yes		⊠ No			
Personnel training		☐ Yes	⊠ No			
Other:		N/A				
Average response time:						
Num			Unit			
N/A	N/A					
13.5 After-sales Service Capacity						
Does the company accept small						
order?						

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Section 14: Service Capabilities

14.1 Experience with Large-scale Procurement Contracts							
Have you had a procuren	nent contract with a Fortune 500	⊠ Yes					
company?		☐ No					
Do you have an overseas	s onsite service center?	Yes					
		⊠ No					
The country/region of you	ır overseas service center	N/A					
14.20verseas Showroo	om						
Do you have an overseas	s showroom?	Yes					
		⊠ No					
Country/Region		N/A					
14.3 Offline Trade Sho	w						
Have you participated in	offline trade shows?	Yes					
		⊠ No					
Tradeshow name	N/A		Official images from the trade show				
Date attended	N/A		N/A				
Host Country/Region	N/A						
Tiost Country/Tegion	14/74						

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Section 15: Supply Chain Capability

15.1 Centralized Procurement	
In the past 12 months, have you sold products from at least	
three sub-categories?	□ No
15.20verseas Warehouse	
Do you have an overseas warehouse?	Yes
	No
Country/Region	N/A

-- End of Report --

